

Name, super short Intro

Where do you know Sebastian from?

What is one challenge that made you join this session?

Let's start

Housekeeping:

- No Sales, no shared recording
- Camera on - let's make this an interactive session
- Let's create a safe space
- Questions - raise your Zoom Hand (try once)

Agenda

Connect & Attend

Building Blocks

Higher Level Compounding

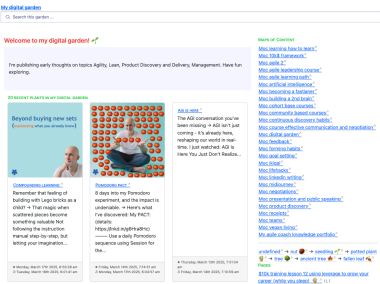
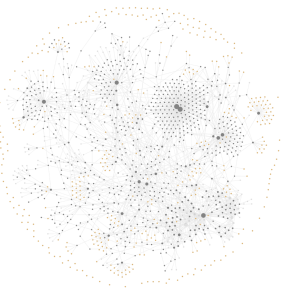
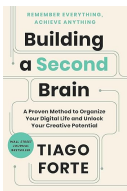
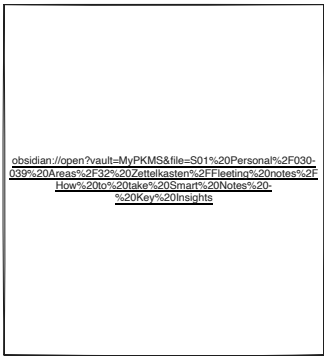
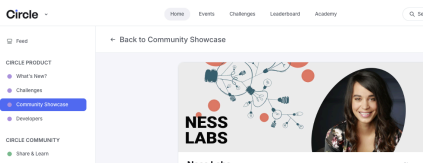
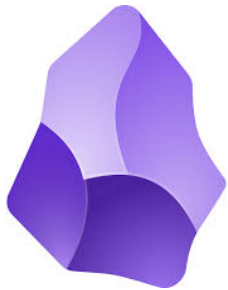
3 Blocks to start with

Extended Sharing

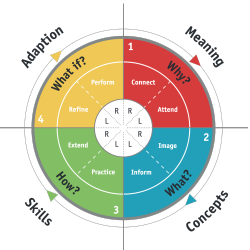
Extended Learning

<https://www.youtube.com/watch?v=sL2WIXdbjH0>

My bigger Compounding Stack



Speaker: Sebastian Kamilli



ARAT Process method



On a scale of 1–10, how satisfied are you with your ability to retrieve and leverage your past learning when you need it?

What's one specific example where you wished you had better access to something you previously learned?

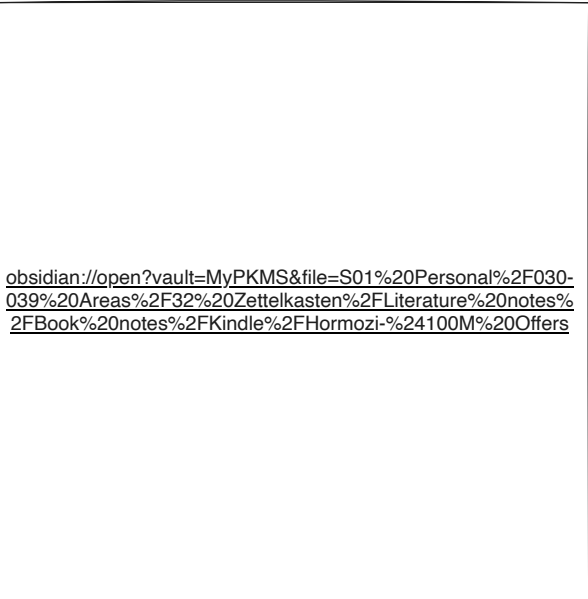
If you could instantly access and connect all the valuable insights you've encountered in the past 5 years, what specific opportunities or projects would become possible for you?

The Book Insight

Think about the last valuable book you read or podcast you listened to. After you finished it ... what happened next?

The Book Insight

4 days ago I read \$100 Million Offers ...
my next



< Assistants / 100mOffers Assistant

Name

100mOffers Assistant

Description

Add a short description about this assistant

Input type

Prompt (Default)

Form

Conversation starters

Example for users to start the conversation

Instructions

Please learn about our way to communicate by studying the "Relationship briefing.md" in Knowledge.

Now learn about the ideal client profile by reading through "One True Fan - About me.md". This should help you to understand how I might help others.

Now learn my highlighted insights from \$100m offers by Alex Hormozi, all available in the "\$100m Offers PDF".

Knowledge

Directly attach files to the assistant as knowledge.

Files (2)

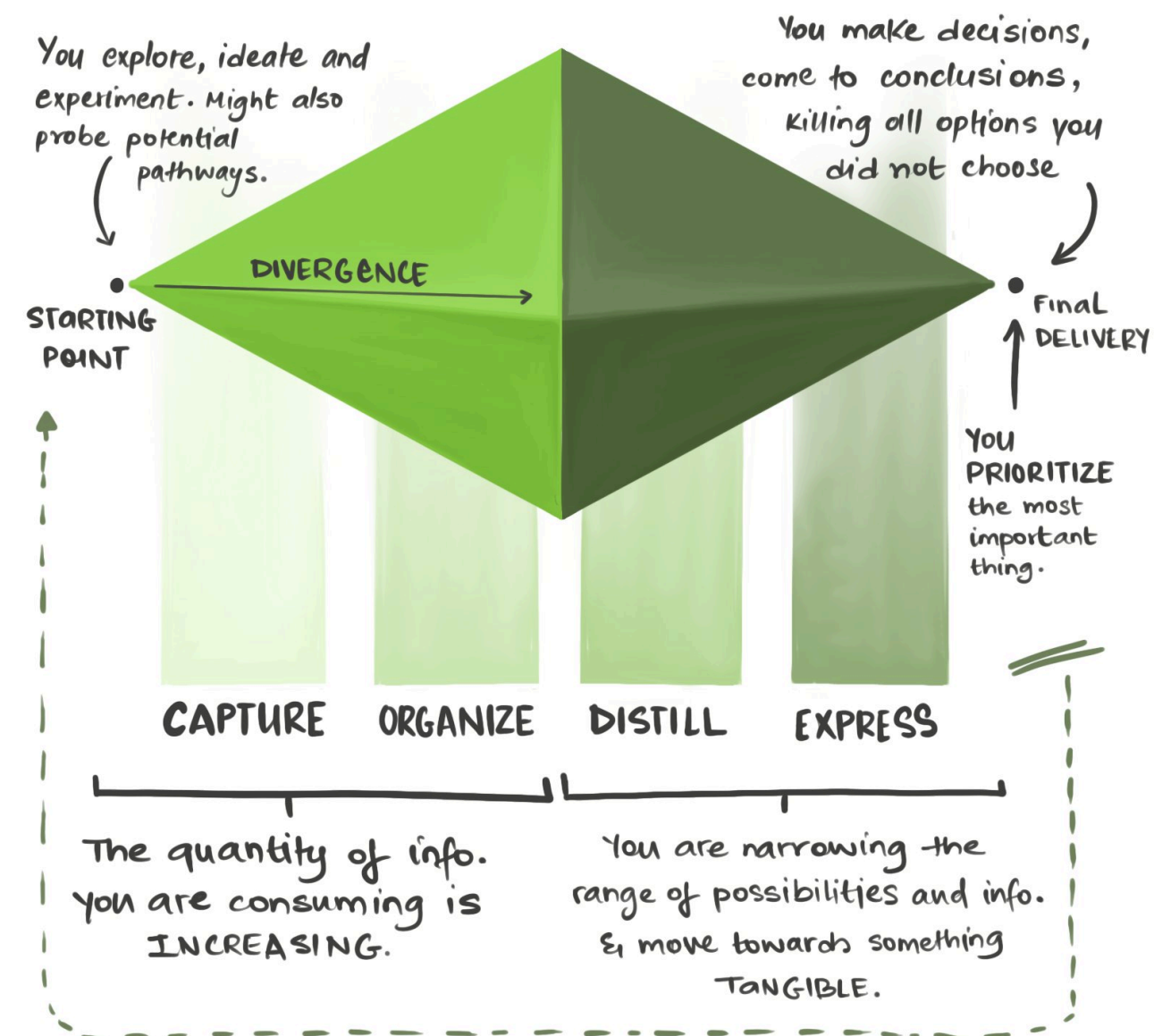
One True Fan - About me.md

Relationship briefing.md

The Second Brain

THE CREATIVE PROCESS

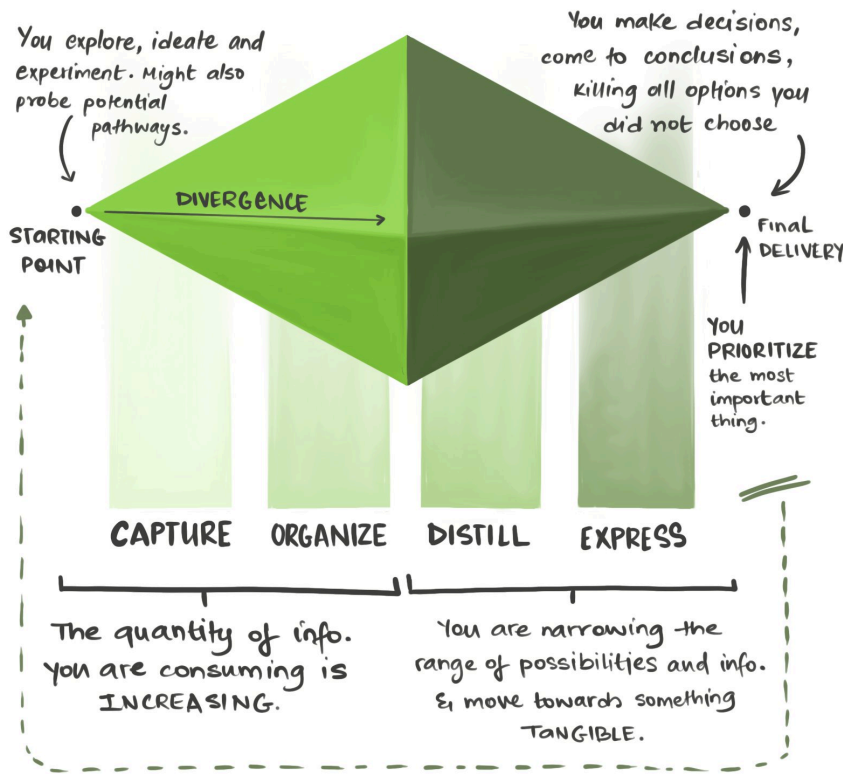
Tiago Forte | Sillystrokes



The Second Brain

The CREATIVE Process

Tiago Forte | Sillystrokes



Grand Slam Offers

"Make people an offer so good they would feel stupid saying no."

Travis Jones

I was 23 years old and, to quote Ruth from Ozark, I didn't know "shit about fuck." But there I was, in a Las Vegas penthouse hotel room along with ten business owners learning about marketing and sales... in my most-fashionable "beast mode" t-shirt (a shirt I had gotten for free, and one of the five shirts I owned at the time).

Truthfully, I was anxious, self-conscious, and thought I was making a huge mistake. I had paid \$3,000 of money I didn't have to get a seat at the table. I knew I needed to learn. Everyone there had a business... except me. I was planning on starting one, a gym.

TJ, the organizer, had multiple successful businesses. While going over the agenda, I remember he made an off-hand comment about making \$1,000,000 that year.

One. Million. Dollars. I was spellbound. *I wanna be like this guy. I'll do anything.* The problem was, I didn't know what any of them were talking about. KPIs? CPLs? Conversion rates? My head was spinning as I pretended like I knew what they were talking about. But I didn't, and I'm bad at pretending.

Between "sessions," TJ found me. He could tell I was in way over my head. TJ was kind, curious, and caring. After a little bit of small talk, he asked me a simple question that changed my life forever...

"Do you want to know the secret to sales?"

I had never sold anything in my life. I had never even read a book on it. I had just recently learned what the term meant (seriously). I leaned forward, intent to download every syllable he spoke right into my brain.

I opened my notepad and stared at him with intent. I was ready for *the* secret.

He looked at me soberly and said: "Make people an offer so good they would feel stupid saying no."

I nodded, wrote it down, underlined it, and circled it. And with that, my entire worldview of selling was transformed.

MAKE PEOPLE AN OFFER SO GOOD THEY WOULD FEEL STUPID SAYING NO.

My mind began racing. I didn't have to be skilled... or even any good. I just had to come up with things that *anyone* would say yes to. The greatest game of my life had begun.

<obsidian://open?vault=MyPKMS&file=S01%20Personal%2F030-039%20Areas%2F32%20Zettelkasten%2FLiterature%20notes%2FBook%20notes%2FKindle%2FKindle>

<obsidian://open?vault=MyPKMS&file=S01%20Personal%2F030-039%20Areas%2F32%20Zettelkasten%2FLiterature%20notes%2FBook%20notes%2FKindle%2FHormozi-%24100M%20Offers>

Step 2 (Revised): Comprehensive Pain Point Exploration

Let's explore pain points more deeply for our avatar of experienced knowledge professionals (40-55):

Learning & Knowledge Management Pain Points:

1. Scattered Information

- "I have notes across multiple apps, notebooks, and devices"
- "I know I've read something useful, but can't remember where"
- "My best ideas get lost in the noise"

2. Time Investment Frustrations

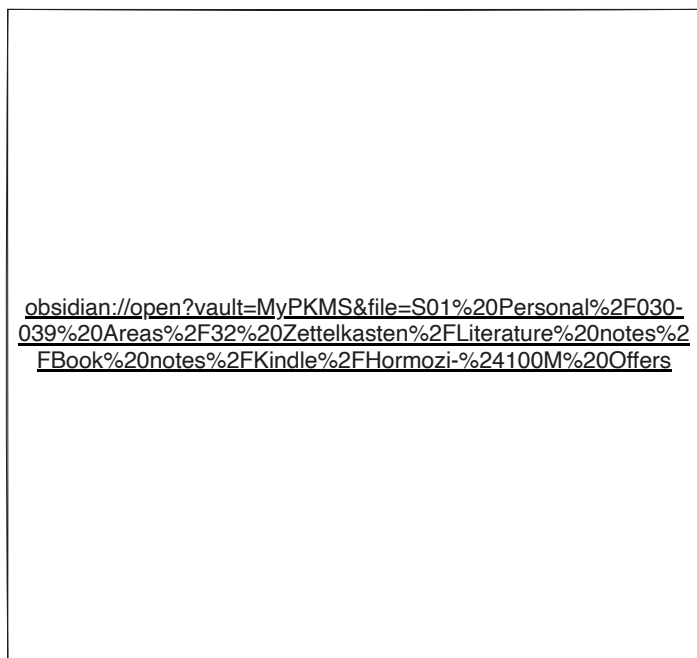
- "I spend hours reading books but retain only 10% of the content"
- "Preparing for presentations means starting from scratch each time"
- "I waste time recreating solutions I know I've developed before"

3. Consistency & Follow-through

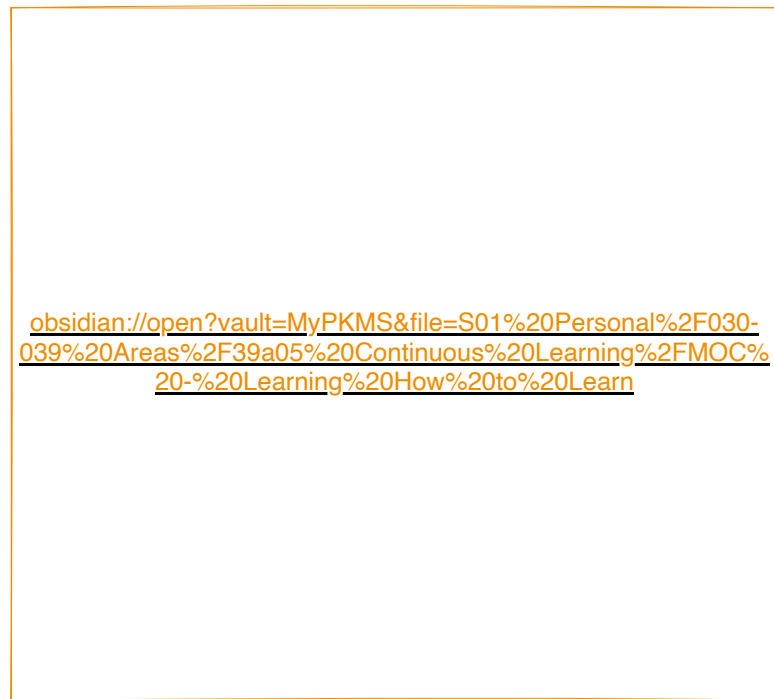
- "I start organizing systems but never maintain them"
- "My note-taking is inconsistent and hard to use later"
- "I can't stick with any knowledge management approach long-term"

Building Blocks

Notes



Maps of Content (MOCs)



Express items

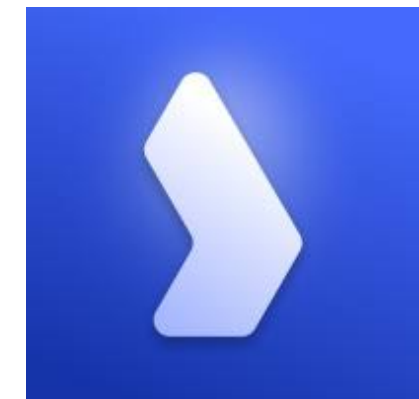
→ Presentations

→ Workshops

→ Newsletters/Posts

→ Videos

AI Assistants



→ Langdock

→ GPTs

→ Notebook LM

Your Building Blocks

What are 5 specific pieces of valuable knowledge you've collected that could serve as building blocks? These might be book notes, presentation slides, project documents, or insights you've written down.

Where do these building blocks currently live? Are they scattered across different apps, devices, or platforms?

What would be your first step to bring these building blocks together in one accessible place?

Let's compound more – The Writer

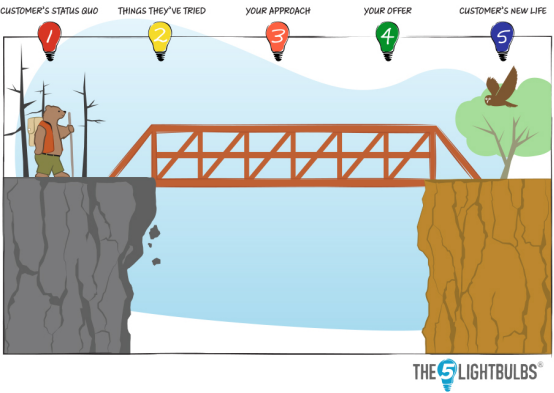
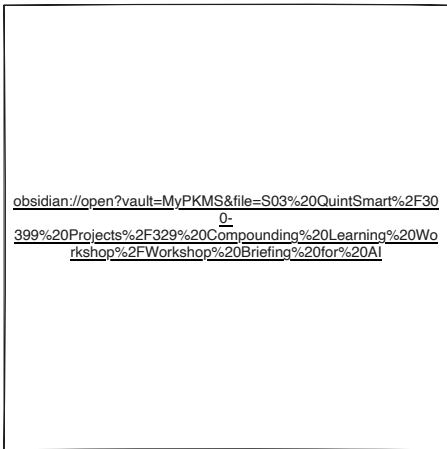
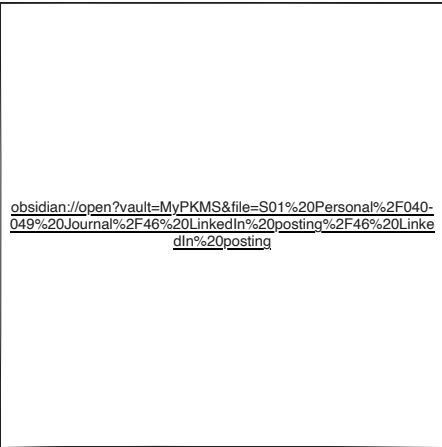
I write daily on LinkedIn and I wanted to create attention about this workshop

400+ LinkedIn Posts

Workshop Briefing

Five Lightbulbs Marketing

Hookline Expert
Platitude Expert



Your Sources

What diverse knowledge sources do you already have that could be combined?

Think beyond the obvious – consider conversations, presentations you've given, feedback you've received, or specialized expertise you've developed.

Which of these sources contains your most valuable insights that aren't currently accessible to you when needed?

If you could instantly combine and activate all this knowledge, what specific challenge or opportunity would you address first?

Spark–Remark–Relate

Spark: Add something that you find to a note

Remark: What did you find that interesting?

Relate: What can you connect this spark with?

 [[2025-03-18 Tue#Discovered today.]]

S: 

Thinking in Systems: <https://search.worldcat.org/title/225871309> 

R: seems to deliver a good extension to why compounding matters

R: [System Theory - fast overview](#) ³

Spark–Remark–Relate

Spark: Add something that you find to a note

Remark: What did you find that interesting?

Relate: What can you connect this spark with?

Create ONE S-R-R from our session today

Extend your (Book) experience



Extract your highlights (and maybe extend with your thoughts)

Feed these highlights to AI

<https://www.youtube.com/watch?v=-NI6hz2nYFA>

<https://www.youtube.com/watch?v=-NI6hz2nYFA>

You can experiment with
Notebook LM

Extend your (Book) experience

What book/podcast comes to your mind that you might experiment with?

Do you have an idea how to feed these highlights to your AI?

Create your AI assistants

- 1 100mOffers Assistant
- 4MAT Hamburg Assistant
- ✓ Authority Hook GPT
- 👤 Authority Content GPT
- D DailyNotesGuru
- F Five Lightbulbs All In One
- F FiveLightbulbsTest
- F Future Scenario Pompt
- H Headline GPT
- H Hookline Expert
- H Hookline Expert - Advanced
- I Idea extender with Synthesis
- 📄 Landing Page GPT
- L Landing Page Operator
- L LinkedIn Post Assistant
- L LinkedIn Workshop Sales...
- L LinkedPostsGur
- 👤 My thinking partner
- N Newsletter Writing assistant
- N Niche Finder Prompt
- P Platitude GPT
- R Rewrite GPT
- S SCR Story telling
- S SecondBrainScanner
- S Story EMail GPT
- 📄 Story GPT
- 👤 Tangible Offer GPT
- 👤 Trust Post GPT

Where do you repeat your activities often?

What knowledge is necessary and can you externalize that?

Extract knowledge and bundle with instruction in an AI assistant

Ideate on your AI-assistant

What is a good next AI assistant candidate?

What knowledge sources would you like to connect?

What prevents you from creating this assistant in the next 24h?

Extended Sharing

- I can discover what topics get attention
- I can share my insights with the world.
- It acts as a lead magnet for newsletter subscribers
- Sometimes I get a donation for a cup of coffee

[My digital garden](#)


🔍 Search this garden ...

Welcome to my digital garden! 🌱

I'm publishing early thoughts on topics Agility, Lean, Product Discovery and Delivery, Management. Have fun exploring.

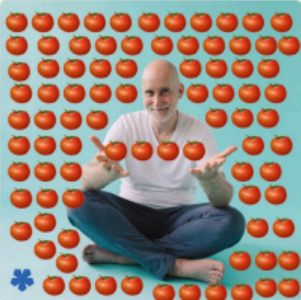
20 RECENT PLANTS IN MY DIGITAL GARDEN

Beyond buying new sets
(maximizing what you already know)



[COMPOUNDING LEARNING](#) ²

Remember that feeling of building with Lego bricks as a child? → That magic when scattered pieces become something valuable Not following the instruction manual step-by-step, but letting your imagination...



[POMODORO PACT](#) ²

8 days into my Pomodoro experiment, and the impact is undeniable. → Here's what I've discovered: My PACT: (details: <https://lnkd.in/g6Hra8Hc>) — Use a daily Pomodoro sequence using Session for the...

[AGI IS HERE](#) ²

The AGI conversation you've been missing → AGI isn't just coming - it's already here, reshaping our world in real-time. I just watched: AGI Is Here You Just Don't Realize...

Extended Sharing – 3 starting points

 <https://digital-garden.ontheagilepath.net/moc-learning-how-to-learn>

 <https://digital-garden.ontheagilepath.net/linkedin-second-brain-setup-instructions-v1-0>

 <https://digital-garden.ontheagilepath.net/moc-building-a-2nd-brain>

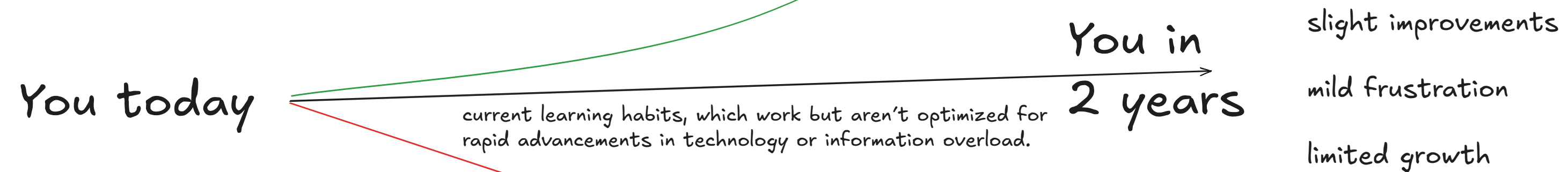
Extended Learning

You in 2 years?

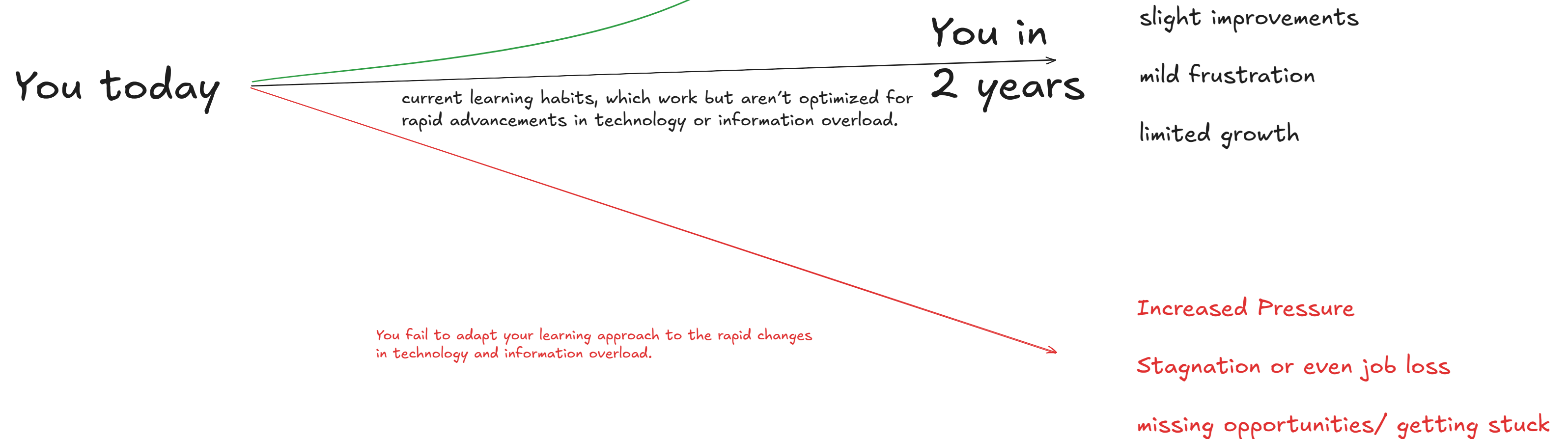
You today

A diagram illustrating a timeline or progression. It features three empty rectangular boxes stacked vertically. To the left of the middle box is the text 'You today'. Three lines originate from this text: a green line pointing to the top box, a black line pointing to the middle box, and a red line pointing to the bottom box. The top box has a small green line at its top center. The middle box has a small green line at its top center and a small red line at its bottom center. The bottom box has a small red line at its bottom center.

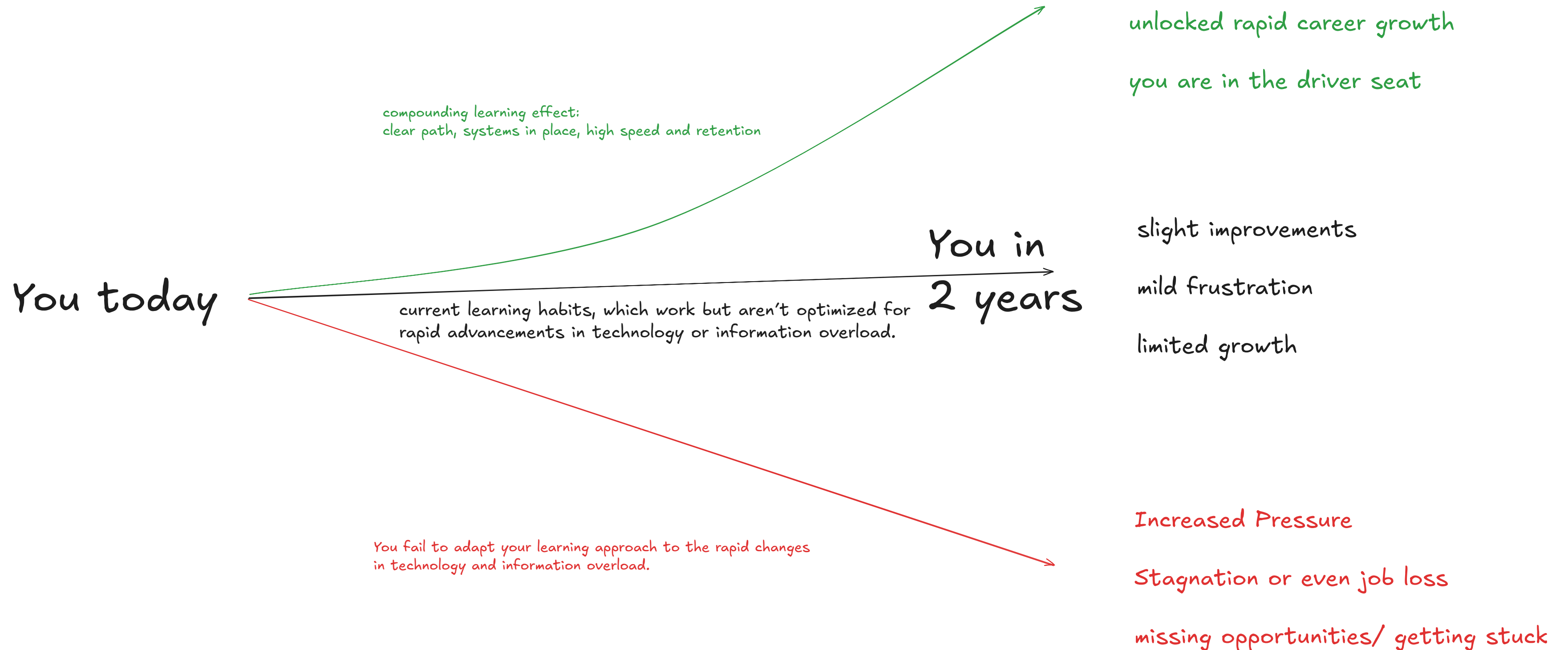
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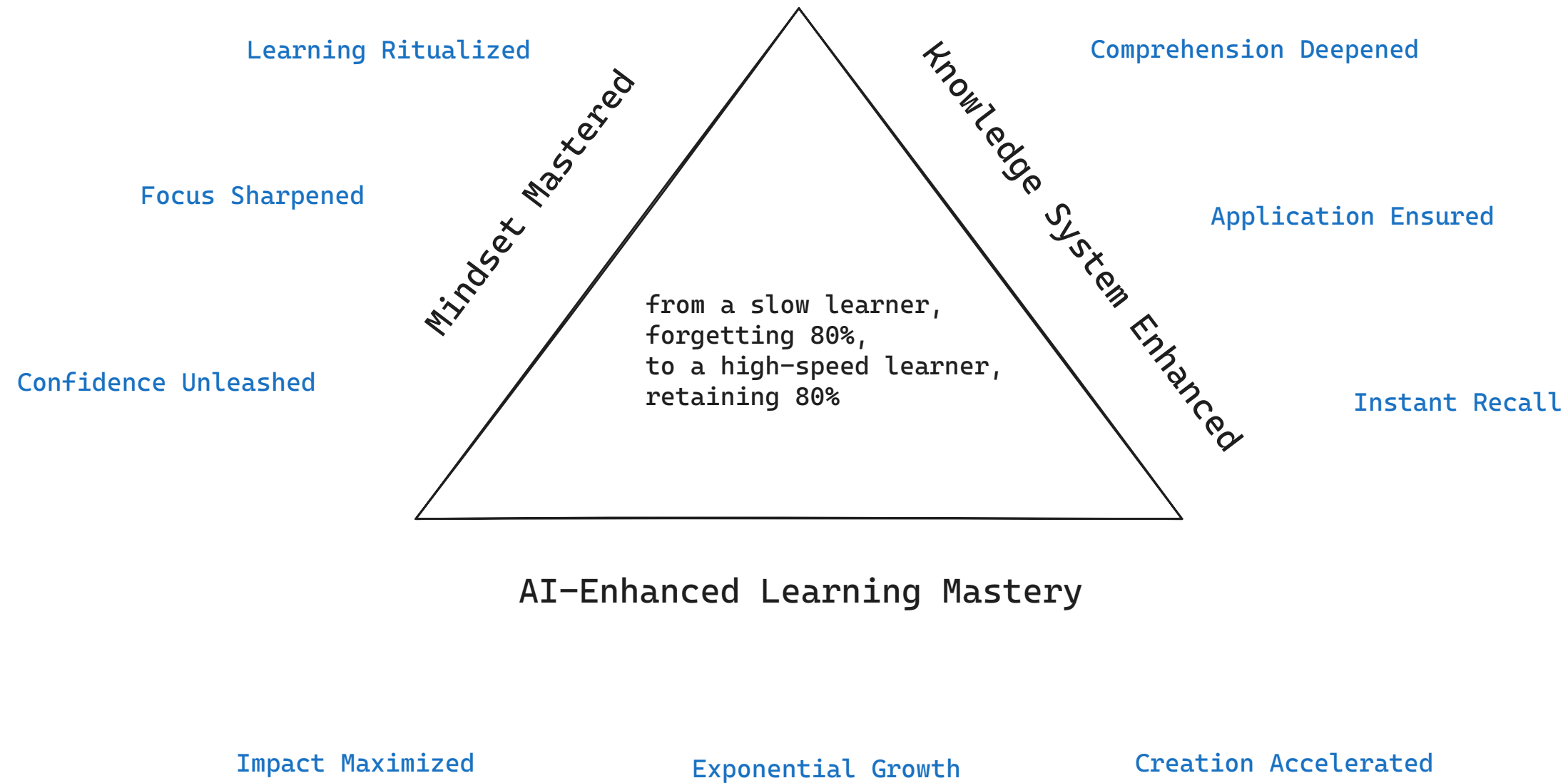
You in 2 years?

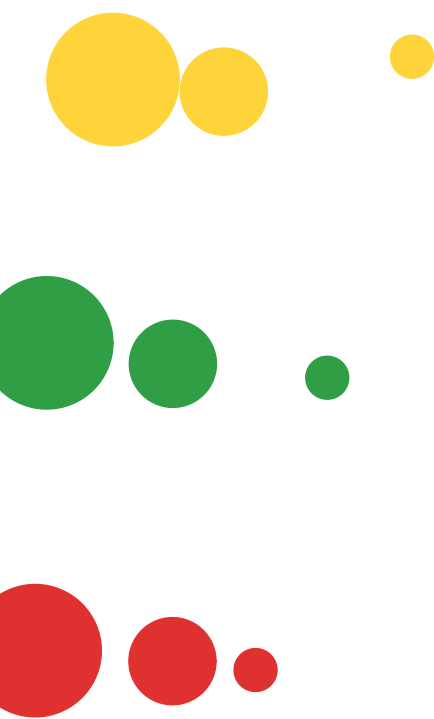


You in 2 years?



A complete overview





There are 3 main elements to becoming a joyful learner with high retention and high-speed learning: Mindset, Knowledge Systems, and their seamless Application. Together, these elements empower you to learn with clarity, efficiency, and adaptability, making learning a fulfilling and lifelong pursuit.

Use this assessment to identify where you stand right now and craft your roadmap and next steps.

● Red - I'm not yet really on it // ● Yellow - I'm okay but need to improve // ● Green - This is my superpower

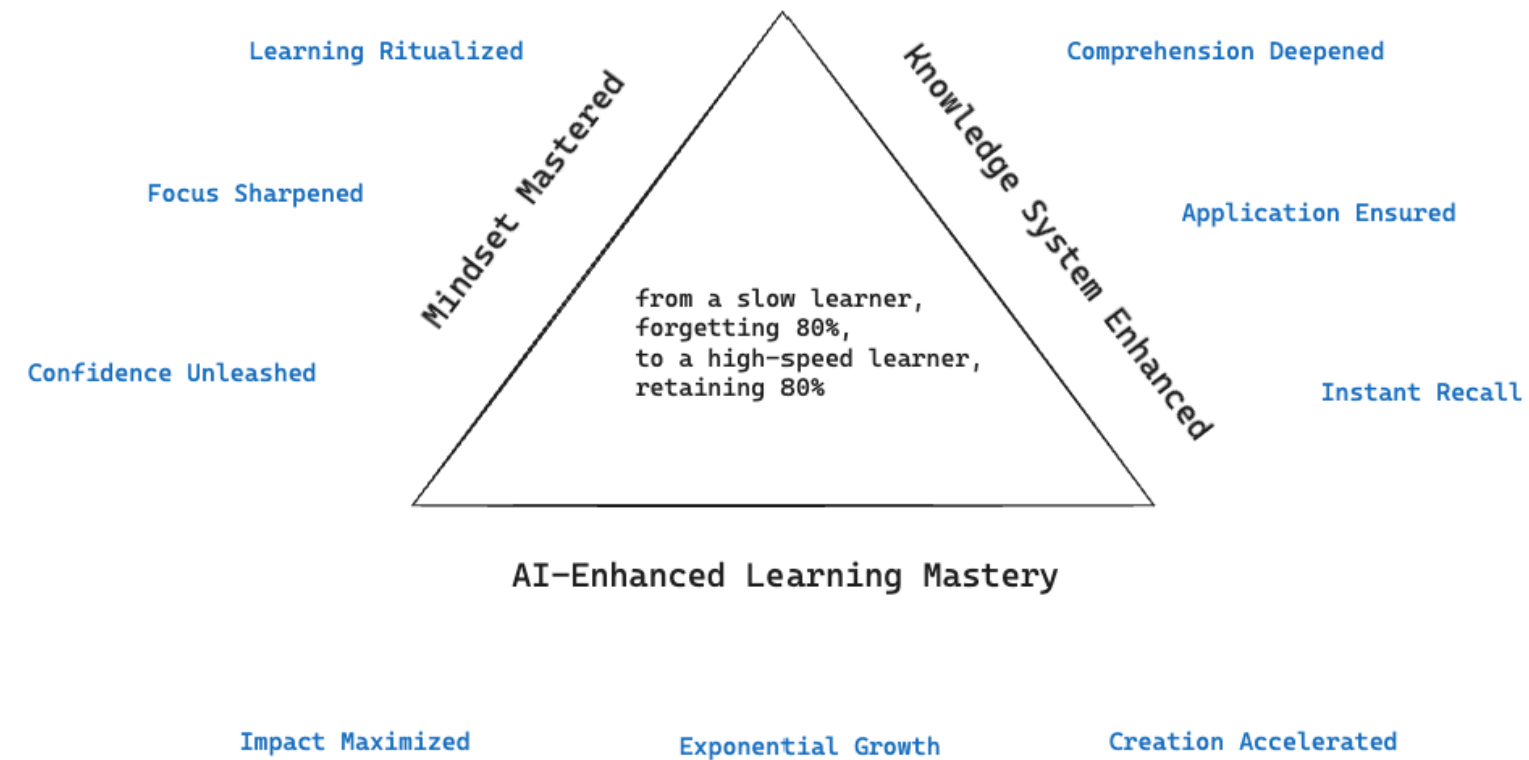


<i>Mindset Mastered</i>	<i>Starting Point</i>	<i>90 day checkpoint</i>
You've transformed limiting beliefs about learning into empowering, positive ones.		
You've defined clear learning objectives and identified the key paths to focus on.		
You've implemented a continuous learning habit.		
Result: Foundational clarity and motivation.		
<i>Knowledge System Enhanced</i>	<i>Starting Point</i>	<i>90 day checkpoint</i>
Your learning strategies align with your personal style, optimizing how you absorb and process information.		
You effectively apply the 8 stages of holistic learning, connecting ideas deeply and meaningfully.		
Your retention is robust, and retrieval is fast, allowing you to access and use knowledge with ease.		<div></div>
Result: High retention and speed through your personalized learning approach.		
<i>AI-Enhanced Learning Mastery</i>	<i>Starting Point</i>	<i>90 day checkpoint</i>
AI tools integrate seamlessly with your system, amplifying output quality and speed while supporting your growth.		
You've created an AI-augmented knowledge ecosystem that compounds your learning exponentially		
You're consistently creating new intellectual assets by combining your expertise with AI capabilities		
Result: An AI-augmented learning ecosystem that turns your expertise into compound growth		

My offer

12 weeks
starting in April

→ Weekly Live Training walking through all 9 areas



→ Weekly Group Coaching Sessions

→ Daily Learning Community

See you in the feedback calls

 <https://calendly.com/sebastian-kamilli/compounding-learning-feedback-call>

Reflection

Take a moment and reflect. From your future self.

- Assume you mastered your mindset.
- You got your knowledge system in place.
- You learn with speed and impact, amplified with AI.

